
Divya Kumar

F 122/A, Street no 40, Sadh Nagar, palam colony, New Delhi - 110045
+91 9555505385 | Divyansh2403p2604@gmail.com

Objective

To work in an environment which encourages me to succeed and grow professionally where I can utilize my skills and knowledge appropriately.

Experience

- Max Life Insurance Co Ltd** Oct 2021 - Present
Destination : Associate Agency Development Manager
 - Recruitment & Development of Quality Life Advisors
 - Establish interpersonal business relationship to facilitate work activities
 - Researching current industry/market trends and using knowledge for business improvement
 - Conduct meeting with reporting agents on an ongoing basis to evaluate their performance
 - Carrying out various promotional activities for sales as well as for requirement
 - Attend all meeting and training programs conducted by management
 - Review with reporting manager on a weekly basis
- Reliance Jio Pvt Ltd** Jan 2019 - Aug 2021
Destination : Senior Sales Officer
 - Regular plan meeting with associates
 - Daily marketing activities in field
 - D2D cold calling Activities
 - Generate new data for company
 - Achieving daily sales target as well Monthly
 - Promoting new plans & offer's
- Shyam Spectra Pvt Ltd** Feb 2017 - Dec 2018
Designation : Senior Sales Executive
 - Increase the Customer base
 - New Customer acquisition through prospecting New clients
 - Promoting New plans or offer's
 - Maintain/Manage & Grow business from the assigned Accounts
 - Build-up Long term Relationship
 - Solve their issues & Complaints with senior team
 - Regular Maintain daily targets
 - D2D activities & Marketing

Education

- Delhi University (SOL)** 2018
Bachelor of Arts
- Central Board Of Education** 2014
Intermediate
- Central Board Of Education** 2012
Matrix

Skills

- Excel Power point
- Word
- Power Point
- Internet
- MS-word

Interests

- Travelling
- Playing Cricket
- Listening Soft songs

Languages

- Hindi
- English

Personal Details

- Date of Birth : 03/02/1995
- Marital Status : Married
- Nationality : Indian
- Father Name : Rampal Singh